

# P R I S M <sup>HQ</sup>

## Our Backstory...

So, you want to know more about us? Eventually, you're going to look us up on Google, check out our LinkedIn pages, and ask questions about how we came to be. So, here we are, being proactive by sharing our backgrounds and telling you our origin story. This also gives us a chance to share a bit of our company personality and show you how we're uniquely positioned to help as a part of your team. Queue up the flashback!

### How did we start?

Dorian Solutions was started by Jason Ziolo in 2012. It started out as a way for him to get involved with new technologies through freelance software development work. By the end of 2013 and being in high demand, Jason was working full time on Dorian Solutions assisting clients with software development and providing Agile software development leadership. Over time, Dorian Solutions has evolved into a fully-equipped software development group, including project managers, business analysts, testers, designers, and, of course, software developers.

Our client-base was increasingly focused in the manufacturing industry and we saw a repeating pattern of needs from the growing SMB manufacturers that were going unfulfilled by the current solutions. We decided to put that experience to work and create PrismHQ, an inventory management solution supported by project planning, sales, replenishment, account management, and more. The special sauce for PrismHQ is that it can function as a one-stop, customizable, standalone solution, or integrate with other solutions to be the hub that ties them all together and provides ease of use, visibility, and one source of truth for all the data a manufacturing business relies on to succeed.

### How did the executive team evolve?

Jason met Jace Steenbarger in 2015 during a mutual client project. The project was quite successful, came in under budget, and is still in use today. Realizing that they work exceptionally well together, Jason and Jace kept in touch, and Jace was brought into Dorian Solutions in 2018. Today, Jason and Jace's combination of skills lead the growth of Dorian Solutions and PrismHQ. Jace handles operations, consulting, requirements gathering, UI / UX design and process development. While also heavily involved in the requirements, Jason typically takes over in the technical completion of the project and management of the development team. It's a great yin and yang combination that has allowed us to grow and make our clients successful.



Second, we've done this a few times before. We're beyond working out the kinks and know the best methods to approach new software projects. We bring a history of successful project experience with us and it shows. Our process and team know how to get the best requirements from you to customize your PrismHQ solution and make recommendations backed by years of experience. The PrismHQ framework is designed to save you time and money in your project, while giving our team maximum flexibility to make it truly custom to you.

### [Reach out to get started today!](#)

### What sets Dorian and PrismHQ apart?

There are two things that we feel separates us from other software development firms. The first, and probably the most important item, is that despite the common cliché that "business isn't personal," we fully believe that **business is personal**. We love what we do and it shows. We're just like you; we've put blood, sweat and determination to building this business, and we bring that moxie into every project we work on. We thrive on your success and strive to be a positive force to fulfill our mutual goals.

